

Associated Students, Inc.  
**2011-2012 Budget**

Revenue	2010-2011	2011-2012
<b>Student Fees</b>		
ASI	\$ 284,089.00	\$ 321,720.00
Children's Center	\$ 101,459.00	\$ 92,639.00
Athletics	\$ 263,797.00	\$ 298,740.00
Athletics-DIV I	\$ 1,501,608.00	\$ 1,722,781.00
Student Activities (Clubs & Orgs)	\$ 60,875.00	\$ 68,940.00
Antelope Valley (Student Life)	\$ 40,584.00	\$ 45,960.00
Total revenue all funds under ASI	\$ 2,252,412.00	\$ 2,550,780.00
Less Distribution to Referendum funds above	\$ 1,968,323.00	\$ 2,229,060.00
<b>Total ASI Revenue - Student Fees</b>	<b>\$ 284,089.00</b>	<b>\$ 321,720.00</b>
<b>Miscellaneous Revenues</b>		
Investment Income	\$ 15,000.00	\$ 10,000.00
Overenrollment	\$ 11,760.00	\$ -
<b>Total Miscellaneous Revenue</b>	<b>\$ 26,760.00</b>	<b>\$ 10,000.00</b>
<b>Reserves</b>		
Reserves for Economic Uncertainty (current year reserves)	\$ 25,000.00	\$ 25,000.00
Transfer from Local Reserves (Contingency)	\$ 24,725.00	\$ -
Capital Enhancement and Replacement	\$ 90,000.00	\$ -
Political Activism Funding (ER101)	\$ 7,500.00	\$ -
Housing for Students (FR 115)	\$1,000.00	\$ -
CSUB Bikes SB 205	\$1,500.00	\$ -
<b>Total Reserves Allocation</b>	<b>\$ 149,725.00</b>	<b>\$ 25,000.00</b>
<b>Total Revenue:</b>	<b>\$ 460,574.00</b>	<b>\$ 331,720.00</b>

Current year reserves not calculated into revenue

<b>Expenses</b>			
<b>Operations</b>			
<b>Employees</b>			
Executive Stipends	\$ 34,800.00	\$ 34,800.00	
Executive Director	\$ 55,000.00	\$ 55,000.00	
Office Manager	\$ 23,000.00	\$ 23,000.00	
Benefits	\$ 34,500.00	\$ 34,500.00	
Student Assistant - Wages	\$ 6,000.00	\$ 6,000.00	
<b>Total Employees Expenses</b>	<b>\$ 153,300.00</b>	<b>\$ 153,300.00</b>	
<b>Administration</b>			
Office Rent (CSUB & AV)			
Main Campus	\$ 20,203.00	\$ 21,081.00	Office lease
AV Campus	\$ 4,341.00	\$ 2,000.00	Actual square footage AV ASI Director office
Supplies & Services	\$ 17,859.00	\$ 15,000.00	
Telephone	\$ 3,000.00	\$ 3,000.00	includes AV phone
Postage	\$ 141.00	\$ -	included in supplies
Printing ASI Misc.	\$ 1,000.00	\$ -	included in supplies
Administration Overhead (campus service agreement)	\$ 12,532.00	\$ 10,372.00	
Audit/Tax	\$ 8,300.00	\$ 8,300.00	
Equipment	\$ -	\$ -	
Hospitality	\$ 2,000.00	\$ 1,000.00	food for misc. programs, activities, meetings
Insurance/Liability	\$ 8,000.00	\$ 7,950.00	
Legal Fees	\$ -	\$ -	
Organization Dues/Membership			
CSSA	\$ 4,801.00	\$ 4,800.00	
AOA	\$ 753.00	\$ 753.00	
ASCAP/BMI (Music Licensing)	\$ 1,500.00	\$ 750.00	
Travel			
<i>CSSA Monthly Mtg. (2 members x 12 trips)</i>	\$ 10,500.00	\$ 9,500.00	\$900/conference x 10 months - 2 people
<i>Student Leader Training Conference</i>	\$ 6,000.00	\$ 8,000.00	ASGA Boston
<i>ASI Related Travel (includes AV Quarterly Visits)</i>	\$ 300.00	\$ 250.00	
<i>Auxiliary Organization Association (AOA) Travel</i>	\$ 2,000.00	\$ 1,800.00	
Online Elections (Big Pulse)	\$ 3,500.00	\$ 3,500.00	Voting Systems, Election Coordinator, Programs, Supplies
Parking Permits	\$ 2,500.00	\$ 2,000.00	
Special Projects	\$ 3,000.00	\$ 1,500.00	Events/activities/projects not assigned budgets/approved by execs

ASI Budget 2011-2012

Student Training and Development	\$ 3,000.00	\$ 3,000.00	Orientation/Training/Development
Advertising	\$ 500.00	\$ -	
Promotion	\$ 1,425.00	\$ 1,000.00	for promotional products
Committee Discretionary Budgets			
President	\$ 650.00	\$ 200.00	
Internal Committee	\$ 650.00	\$ 200.00	
External Committee	\$ 650.00	\$ 200.00	
Finance Committee	\$ 650.00	\$ 200.00	
Programming Committee	\$ 650.00	\$ 200.00	
<b>Total Administration Expense</b>	<b>\$ 120,405.00</b>	<b>\$ 106,556.00</b>	
<b>Total Operations Expense</b>	<b>\$ 273,705.00</b>	<b>\$ 259,856.00</b>	
<b>Student Life Expenses</b>			
<b>Finance Committee</b>			
General Allocation (clubs/organizations)	\$ 40,000.00	\$ 30,000.00	
<b>Programming</b>			
Event Programming	\$ 40,000.00	\$ 35,000.00	Includes social, educational, and diverse events/programs
Legislative Events		\$ 2,000.00	
Sustainability		\$ 2,000.00	
Antelope Valley-Programming	\$ 2,000.00	\$ -	
<b>General Unallocated</b>	<b>\$ 4,869.00</b>	<b>\$ 2,864.00</b>	Must be approved by the board
<b>Total Student Life Expenses</b>	<b>\$ 86,869.00</b>	<b>\$ 71,864.00</b>	
<b>Total Expenses</b>	<b>\$ 360,574.00</b>	<b>\$ 331,720.00</b>	
<b>Revenue less Expenses</b>	<b>\$ 100,000.00</b>	<b>\$ -</b>	

Reserve Allocation: 2011-2012	
UNIT	MRCMP MR001
BKCMP	452,876.41
BKASI	313,208.31
TOTAL FY07-08	766,084.72
FY08-09 Net Income/(Loss)	56,767.88
Fund Balance 6/30/2009	822,852.60
FY09-10 Net Income/(Loss)	(63,842.05)
Fund Balance 6/30/2010	759,010.55
FY10-11 Net Income/(Loss) 5/27/2011	(68,473.05)
<b>Cash Balance 5/27/2011</b>	<b>690,537.50</b>
<b>2011-2012 Allocation of reserve funds:</b>	
· Reserve for Economic Uncertainty (current year reserves)	\$ 25,000.00
· Reserve for Capital Enhancement and Replacement	\$ 100,000.00
· Reserve for Future Business Operations	\$ 565,537.50
· Contingency Reserve	80% 10-11 net earnings
<i>To be allocated fall 2011</i>	
<b>Total Reserve Allocation</b>	<b>\$ 690,537.50</b>

Approved: Executive Board June 21, 2011

\_\_\_\_\_  
Lauren Goodsi, President, Associated Students, Inc.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Taren Mulhause, Executive Director, Associated Students, Inc.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Dr. John Hultsman, Interim Vice President of Student Affairs

\_\_\_\_\_  
Date

\_\_\_\_\_  
Dr. Horace Mitchell, President, California State University, Bakersfield

\_\_\_\_\_  
Date