

Associated Students, California State University, Bakersfield, Inc.

Financial Statements and Supplemental Information
Years Ended June 30, 2020 and 2019



ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Financial Statements and Supplemental Information

Years Ended June 30, 2020 and 2019

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INDEPENDENT AUDITORS' REPORT

To the Audit Committee of
Associated Students, California State University, Bakersfield, Inc.

We have audited the accompanying financial statements of Associated Students, California State University, Bakersfield, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Associated Students, California State University, Bakersfield, Inc. as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITORS' REPORT, CONTINUED

Emphasis of Matter

As described in Note 1 to the financial statements, on March 11, 2020 the World Health Organization declared the novel strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. The ultimate financial impact and duration of these events cannot be reasonably estimated at this time. Our opinion is unmodified with respect to that matter.

Report on Supplemental Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 15-27 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Aldrich CPAs + Advisors LLP

San Diego, California
September 18, 2020

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.**Statements of Financial Position**

June 30, 2020 and 2019

ASSETS	<u>2020</u>	<u>2019</u>
Current Assets:		
Cash	\$ 1,592,817	\$ 1,274,613
Investments	328,238	254,823
Accounts receivable, net of allowance for doubtful accounts of \$5,051 (2020) and \$1,469 (2019)	47,289	45,089
Due from related parties	<u>89,341</u>	<u>168,632</u>
Total Current Assets	2,057,685	1,743,157
Property and Equipment, net of accumulated depreciation	<u>11,620</u>	<u>34,003</u>
Total Assets	<u>\$ 2,069,305</u>	<u>\$ 1,777,160</u>
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable and accrued expenses	\$ 130,881	\$ 59,104
Due to related parties	38,989	38,416
Deferred revenue	<u>115,684</u>	<u>100,224</u>
Total Current Liabilities	285,554	197,744
Net Assets - Without Donor Restrictions	<u>1,783,751</u>	<u>1,579,416</u>
Total Liabilities and Net Assets	<u>\$ 2,069,305</u>	<u>\$ 1,777,160</u>

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.**Statements of Activities**

Years Ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Revenue and Support Without Donor Restrictions:		
Student fees	\$ 4,464,541	\$ 4,038,250
Miscellaneous	146,675	234,447
Interest	<u>5,595</u>	<u>29,276</u>
Total Revenue and Support Without Donor Restrictions	4,616,811	4,301,973
Expenses:		
Program services - student services	4,041,965	3,683,211
Supporting services - general and administrative	<u>370,511</u>	<u>389,756</u>
Total Expenses	<u>4,412,476</u>	<u>4,072,967</u>
Change in Net Assets	204,335	229,006
Net Assets - Without Donor Restrictions, beginning	<u>1,579,416</u>	<u>1,350,410</u>
Net Assets - Without Donor Restrictions, ending	\$ <u><u>1,783,751</u></u>	\$ <u><u>1,579,416</u></u>

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.**Statement of Functional Expenses**

Year Ended June 30, 2020

	Student Services	General and Administrative	Total
Scholarships	\$ 2,502,258	\$ -	\$ 2,502,258
Travel	662,009	43,239	705,248
Supplies	506,666	53,646	560,312
Salaries and wages	79,982	98,050	178,032
Transfer of student fees	163,144	-	163,144
Employee benefits	29,587	82,307	111,894
Miscellaneous	23,000	30,200	53,200
Dues and subscriptions	45,278	1,283	46,561
Occupancy	6,985	28,375	35,360
Depreciation	18,169	4,214	22,383
Accounting	-	15,500	15,500
Insurance	-	7,810	7,810
Conference, conventions, and meetings	1,625	2,619	4,244
Office expense	2,854	1,099	3,953
Information technology	-	2,169	2,169
Advertising and Promotion	408	-	408
Total expenses	\$ <u>4,041,965</u>	\$ <u>370,511</u>	\$ <u>4,412,476</u>

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.**Statement of Functional Expenses**

Year Ended June 30, 2019

	Student Services	General and Administrative	Total
Scholarships	\$ 2,181,285	\$ -	\$ 2,181,285
Travel	659,268	46,404	705,672
Supplies	494,917	78,121	573,038
Salaries and wages	75,229	94,290	169,519
Transfer of student fees	150,227	-	150,227
Employee benefits	33,029	73,467	106,496
Miscellaneous	39,278	38,203	77,481
Occupancy	16,403	28,907	45,310
Depreciation	18,170	5,571	23,741
Accounting	-	12,500	12,500
Office expense	9,299	2,176	11,475
Dues and subscriptions	5,315	2,456	7,771
Insurance	-	7,016	7,016
Advertising and Promotion	791	-	791
Conference, conventions, and meetings	-	645	645
Total expenses	\$ <u>3,683,211</u>	\$ <u>389,756</u>	\$ <u>4,072,967</u>

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.**Statements of Cash Flows**

Years Ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Cash Flows from Operating Activities:		
Change in net assets	\$ 204,335	\$ 229,006
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	22,383	23,741
Changes in operating assets and liabilities:		
Accounts receivable, net	(2,200)	(15,402)
Due from related parties	79,291	(145,352)
Accounts payable and accrued expenses	71,777	5,380
Due to related parties	573	(135,455)
Deferred revenue	<u>15,460</u>	<u>57,132</u>
Net Cash Provided by Operating Activities	391,619	19,050
Cash Flows Used by Investing Activities:		
Purchases of investments	<u>(73,415)</u>	<u>(113,379)</u>
Net Increase (Decrease) in Cash	318,204	(94,329)
Cash, beginning	<u>1,274,613</u>	<u>1,368,942</u>
Cash, ending	\$ <u><u>1,592,817</u></u>	\$ <u><u>1,274,613</u></u>

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Notes to Financial Statements

Years Ended June 30, 2020 and 2019

Note 1 – Organization and Summary of Significant Accounting Policies

Nature of Activities

The Associated Students, California State University, Bakersfield, Inc. (Organization) was formed and operates as a non-profit auxiliary organization of California State University, Bakersfield (CSU Bakersfield or the University) located in Bakersfield, California. The Organization exists as an advocate for students and provides programs which encourage leadership development, educational interests, and cultural awareness both at the University and statewide. The Organization has been in operation since 1976 and became a viable fiscal entity with the introduction of mandatory student fees by an election in 1977. The Organization's primary source of revenue is student fees.

New Accounting Pronouncement

In June 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958)*. This standard update clarifies and improves the scope and the accounting guidance for contributions received and contributions made under U.S. generally accepted accounting principles (US GAAP). Effective July 1, 2019, the Organization adopted ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958)*.

Management has analyzed the provisions of the FASB's ASC Topic 958, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, and has concluded that no changes are necessary to conform with the new standard.

Financial Statement Presentation

The financial statements of the Organization have been prepared in accordance with US GAAP, which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

- Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.
- Net assets with donor restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity. The Organization did not have any donor restrictions that were temporary or perpetual in nature for the years ended June 30, 2020 and 2019.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

The Organization is a qualified nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. However, the Organization remains subject to taxes on any net income which is derived from a trade or business regularly carried on and unrelated to its exempt purpose.

The Organization follows US GAAP related to the recognition of uncertain tax positions. The Organization recognizes accrued interest and penalties associated with uncertain tax positions as part of the statements of activities, when applicable. Management has determined that the Organization has no uncertain tax positions at June 30, 2020 and 2019 and therefore, no amounts have been accrued.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Notes to Financial Statements

Years Ended June 30, 2020 and 2019

Note 1 – Organization and Summary of Significant Accounting Policies, continued

Investments

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statements of financial position. The fair value is determined using quoted market prices. Alternative investments, for which quoted market prices are not readily available, are valued at fair value by the investment manager based on factors deemed relevant by the manager including, but not limited to, market conditions, purchase price, estimated liquidation value, restrictions on transfer and meaningful third party transactions in the private market. Because of the inherent uncertainty of valuations, the estimated fair values may differ significantly from the values that would have been used had a ready market for such investments existed or had such investments been liquidated, and those differences could be material. Unrealized gains and losses are included in the change in net assets in the statements of activities.

Accounts Receivable

Accounts receivable arise in the normal course of operations. It is the policy of management to review the outstanding accounts receivable at year-end, as well as the bad debt write-offs experienced in the past, and establish an allowance for doubtful accounts for uncollectible amounts.

Property and Equipment

The Organization capitalizes all expenditures for property and equipment in excess of \$5,000. Equipment and improvements are recorded at cost or at estimated fair value at date of gift if donated. Expenditures for maintenance and repairs are charged against operations. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets of 3 to 10 years.

Deferred Revenue

Deferred revenue represents the portion of student fees collected for the summer session applicable to the next fiscal year.

Student Fees

Each matriculated student of the University was required to pay \$204 and \$199 per semester for student fees for the years ended June 30, 2020 and 2019, respectively. These payments support the Organization's operations and are recognized as revenue ratably over the course of the term.

Advertising

The Organization follows the policy of charging the costs of advertising to expense as incurred.

Functional Expense Allocations

The Organization's accounting system is established to record expenses by fund, department and natural expense. Expense function is determined by fund alone or a combination of fund and department. Two funds are used to accumulate expenses considered to be general and administrative in nature. The remaining five funds accumulate expenses considered to be programmatic in nature. Certain costs initially captured within the program funds, such as accounting costs, general insurance and bank fees, are presented as general and administrative instead of program costs.

Fair Value Measurements

The Organization defines fair value as the exchange price that would be received for an asset or paid for a liability in the principal or most advantageous market. The Organization applies fair value measurements to assets and liabilities that are required to be recorded at fair value under generally accepted accounting principles. Fair value measurement techniques maximize the use of observable inputs and minimize the use of unobservable inputs, and are categorized in a fair value hierarchy based on the transparency of inputs.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Notes to Financial Statements

Years Ended June 30, 2020 and 2019

Note 1 – Organization and Summary of Significant Accounting Policies, continued

Fair Value Measurements, continued

The three levels are defined as follows:

Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 - Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the same term of the financial instrument.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

As a practical expedient, certain financial instruments may be valued using net asset value (NAV) per share. NAV is the amount of net assets attributable to each share of outstanding capital stock at the end of the period.

The fair value of the investments held by the CSU Consolidated Investment Pool explained in Note 4 reflect the Organization's pro rata share of the market value of the underlying assets in the account.

The preceding method described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation method is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The carrying value of cash, receivables, and payables approximates fair value as of June 30, 2020 and 2019, due to the relative short maturities of these instruments.

Future Accounting Standards

The FASB has issued two substantial ASUs which will become effective in future years.

The amendments in ASU 2014-09 *Revenue from Contracts with Customers* and subsequent updates require that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Adoption of the new standard is to be applied on a full retrospective basis or modified retrospective basis. The Organization is in the process of assessing how this new ASU and subsequent updates will affect the Organization's reporting of revenues, effective July 1, 2020. This assessment includes determining the effect of the new standard on the Organization's financial statements, accounting systems, business processes, and internal controls. Based on its assessment to date, the Organization does not currently expect adoption to have a material effect on its revenues. Adoption of ASU 2014-09 will also require enhanced financial statement disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Notes to Financial Statements

Years Ended June 30, 2020 and 2019

Note 1 – Organization and Summary of Significant Accounting Policies, continued

Future Accounting Standards, continued

In February 2016, the FASB issued ASU No. 2016-02 *Leases*. The primary change in US GAAP addressed by ASU 2016-02 is the requirement for a lessee to recognize on the statement of financial position a liability to make lease payments ("lease liability") and a right-of-use asset representing its right to use the underlying asset for the lease term. ASU 2016-02 also requires qualitative and quantitative disclosures to enable users of the financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. ASU 2016-02 is effective for fiscal years beginning after December 15, 2021. Lessees must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The Organization is evaluating the effect that the provisions of ASU 2016-02 will have on its financial statements and related disclosures.

Subsequent Events

The Organization has evaluated subsequent events through September 18, 2020, which is the date the financial statements were available to be issued.

As of the date through which the Organization has evaluated events occurring subsequent to the statement of financial position date June 30, 2020, the Organization believes it understands the risk associated with COVID-19. The Organization is in the process of implementing risk mitigation tactics for the Organization as to the risk of the impact, if any, of COVID-19 related to all aspects of the Organization's business transactions with customers and vendors and human interaction within and outside of the Organization.

Note 2 – Liquidity and Availability

The following reflects the Organization's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of contractual obligations within one year of the statement of financial position date.

	2020	2019
Cash	\$ 1,592,817	\$ 1,274,613
Investments	328,238	254,823
Accounts receivable, net	47,289	45,089
Due from related parties	89,341	168,632
Financial assets available to meet cash needs for general expenditures within one year	\$ 2,057,685	\$ 1,743,157

The Organization is substantially supported by student fees collected by the University and these fees are subsequently transferred to the Organization. The fees carry no donor restrictions, and therefore, all financial assets are available for general expenditure within one year. Fees collected by the University that have not been transferred to the Organization by year-end are invested in the campus CSU Consolidated Investment Pool short-term investment account. The Organization has no other liquid assets available from which to draw.

Note 3 – Concentrations of Credit Risk

The Organization maintains its cash in bank deposit accounts that are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000 per depositor per financial institution. The balances at times may exceed FDIC limits. In addition, the Organization has deposited cash pooled with the California State University, Bakersfield's US Bank CSU Consolidated Investment Pool account. The Organization manages this risk by using high-quality financial institutions.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Notes to Financial Statements

Years Ended June 30, 2020 and 2019

Note 4 – Investments and Fair Value Measurement

The Organization's investments are pooled and invested with the California State University, Bakersfield's US Bank CSU Consolidated Investment Pool account to take advantage of an effective investment program. Securities within the investment pool are not insured. In addition, the securities are not held in the Organization's name, but in the name of the University. The Organization's share of the pool is determined based on its proportionate interest in the University's investment pool account and are valued using NAV. The Organization's share of pooled investments was \$328,238 and \$254,823 at June 30, 2020 and 2019, respectively. Investments held in the investment pool are reported as short-term investments included in current assets on the statements of financial position.

Generally, credit risk is the risk that the issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. See Note 1 for information regarding investment valuation.

Note 5 – Property and Equipment

Property and equipment consist of the following:

	2020	2019
Equipment	\$ 53,875	\$ 61,622
Leasehold improvements	254,852	254,852
	308,727	316,474
Less accumulated depreciation	(297,107)	(282,471)
	<u>\$ 11,620</u>	<u>\$ 34,003</u>

Note 6 – Operating Leases

The Organization leases 1,220 square feet of office space at California State University, Bakersfield from California State University, Bakersfield Student-centered Enterprises, Inc. (Student-centered Enterprises) under a non-cancelable agreement expiring June 2024. Monthly lease payments range from \$2,355 to \$2,647 throughout the contract.

In addition, the organization has entered into an agreement for a campus engagement platform expiring January 2022. Monthly lease payments are \$1,350 for this agreement.

Minimum future lease payments as of June 30, 2020 are due as follows:

Year Ending June 30,	
2021	\$ 45,334
2022	39,462
2023	30,890
2024	31,769
Thereafter	-
	<u>\$ 147,455</u>

Rental expense was \$35,360 and \$45,310 for the years ended June 30, 2020 and 2019, respectively.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Notes to Financial Statements

Years Ended June 30, 2020 and 2019

Note 7 – Related Party Transactions

The Organization's salaries are paid by the University and billed to the Organization. The University provides accounting services to the Organization.

California State University, Bakersfield Foundation (Foundation) functions to benefit the student body of the University by operating various campus programs. The Organization pays the University and/or the Foundation for these services as provided by the student body.

The Student-centered Enterprises functions to benefit the student body of the University by operating various campus programs. The Student-centered Enterprises provides facilities for the Organization to conduct its operations. The Organization pays the Student-centered Enterprises for the use of these facilities as provided by the student body. The Organization also provides program services for student services for the Children's Center. The Organization pays the Student-centered Enterprises for these services as provided by the student body.

California State University, Bakersfield Auxiliary for Sponsored Programs Administration (Sponsored Programs Administration) functions to benefit the student body of the University by administering grants on behalf of the campus.

Related party transactions as of and for the years ended June 30, 2020 and 2019 are as follows:

	2020	2019
Expenses:		
Program fees:		
University	\$ 3,639,290	\$ 3,477,621
Foundation	1,354	4,348
Student-centered Enterprises	203,271	41,927
Sponsored Programs Administration	-	150,226
	<u>\$ 3,843,915</u>	<u>\$ 3,674,122</u>
Due from:		
University	\$ 88,541	\$ 13,623
Foundation	-	155,009
Student-centered Enterprises	800	-
	<u>\$ 89,341</u>	<u>\$ 168,632</u>
Due to:		
University	\$ 37,401	\$ 37,280
Foundation	1,208	-
Student-centered Enterprises	380	1,136
	<u>\$ 38,989</u>	<u>\$ 38,416</u>

Note 8 – Commitments and Contingencies

From time to time, the Organization is subject to various litigation as a result of their activities. Management believes that the outcome of any such litigation will not have a material adverse effect on the Organization's financial position, changes in net assets, or liquidity.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Notes to Financial Statements

Years Ended June 30, 2020 and 2019

Note 9 – Reclassifications

Certain items in the 2019 financial statements have been reclassified to conform to current year classifications, specifically the natural and functional classifications in the statements of activities, statements of functional expenses and schedules of activities by fund. In addition, certain revenue and expense transfer accounts were excluded from the statements of activities, statements of functional expenses, and schedules of activities by fund. Such reclassifications resulted in changes on previously reported changes in net assets on the schedule of activities by fund for ASI Administration and Chartered Clubs. Such reclassifications had no effect on total previously reported changes in net assets.

SUPPLEMENTAL INFORMATION

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Schedule of Activities by Fund

Year Ended June 30, 2020

	ASI Administration	Athletic Referendum	Children's Center Referendum	NCAA Referendum	Club Referendum	AVC Referendum	Chartered Clubs	Total
Revenue and Support Without Donor Restrictions:								
Student fees	\$ 599,065	\$ 521,548	\$ 174,562	\$ 2,950,604	\$ 130,956	\$ 87,806	\$ -	\$ 4,464,541
Miscellaneous	930	42	-	223	-	8,000	137,480	146,675
Interest	751	654	219	3,698	164	109	-	5,595
Total Revenue and Support Without Donor Restrictions	600,746	522,244	174,781	2,954,525	131,120	95,915	137,480	4,616,811
Expenses:								
Program services - student services	236,666	473,706	170,644	2,895,232	13,750	70,090	181,877	4,041,965
Supporting services - general and administrative	247,463	2,706	921	15,269	103,210	435	507	370,511
Total Expenses	484,129	476,412	171,565	2,910,501	116,960	70,525	182,384	4,412,476
Change in net assets	116,617	45,832	3,216	44,024	14,160	25,390	(44,904)	204,335
Net Assets - Without Donor Restrictions, beginning	831,046	25,413	484	396,318	139,972	27,882	158,301	1,579,416
Net Assets - Without Donor Restrictions, ending	\$ 947,663	\$ 71,245	\$ 3,700	\$ 440,342	\$ 154,132	\$ 53,272	\$ 113,397	\$ 1,783,751

See independent auditors' report.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Schedule of Activities by Fund

Year Ended June 30, 2019

	ASI Administration	Athletic Referendum	Children's Center Referendum	NCAA Referendum	Club Referendum	AVC Referendum	Chartered Clubs	Total
Revenue and Support Without Donor Restrictions:								
Student fees	\$ 503,610	\$ 477,259	\$ 159,227	\$ 2,699,192	\$ 119,493	\$ 79,469	\$ -	\$ 4,038,250
Miscellaneous	2,095	-	-	1,323	-	8,000	223,029	234,447
Interest	3,650	3,460	1,154	19,569	866	577	-	29,276
Total Revenue and Support Without Donor Restrictions	509,355	480,719	160,381	2,720,084	120,359	88,046	223,029	4,301,973
Expenses:								
Program services - student services	185,251	471,533	157,526	2,532,385	4,400	100,897	231,219	3,683,211
Supporting services - general and administrative	256,886	2,491	773	13,232	115,792	582	-	389,756
Total Expenses	442,137	474,024	158,299	2,545,617	120,192	101,479	231,219	4,072,967
Change in net assets	67,218	6,695	2,082	174,467	167	(13,433)	(8,190)	229,006
Net Assets - Without Donor Restrictions, beginning	763,828	18,718	(1,598)	221,851	139,805	41,315	166,491	1,350,410
Net Assets - Without Donor Restrictions, ending	\$ 831,046	\$ 25,413	\$ 484	\$ 396,318	\$ 139,972	\$ 27,882	\$ 158,301	\$ 1,579,416

See independent auditors' report.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.**Schedule of Net Position**

June 30, 2020

(for inclusion in the California State University)

Assets:**Current assets:**

Cash and cash equivalents	1,592,817
Short-term investments	328,238
Accounts receivable, net	136,630
Capital lease receivable, current portion	-
Notes receivable, current portion	-
Pledges receivable, net	-
Prepaid expenses and other current assets	-

Total current assets**2,057,685****Noncurrent assets:**

Restricted cash and cash equivalents	-
Accounts receivable, net	-
Capital lease receivable, net of current portion	-
Notes receivable, net of current portion	-
Student loans receivable, net	-
Pledges receivable, net	-
Endowment investments	-
Other long-term investments	-
Capital assets, net	11,620
Other assets	-

Total noncurrent assets**11,620****Total assets****2,069,305****Deferred outflows of resources:**

Unamortized loss on debt refunding	-
Net pension liability	-
Net OPEB liability	-
Others	-

Total deferred outflows of resources**-**

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.**Schedule of Net Position**

June 30, 2020

(for inclusion in the California State University)

Liabilities:**Current liabilities:**

Accounts payable	107,154
Accrued salaries and benefits	-
Accrued compensated absences, current portion	23,727
Unearned revenues	115,684
Capital lease obligations, current portion	-
Long-term debt obligations, current portion	-
Claims liability for losses and loss adjustment expenses, current portion	-
Depository accounts	-
Other liabilities	38,989

Total current liabilities

285,554

Noncurrent liabilities:

Accrued compensated absences, net of current portion	-
Unearned revenues	-
Grants refundable	-
Capital lease obligations, net of current portion	-
Long-term debt obligations, net of current portion	-
Claims liability for losses and loss adjustment expenses, net of current portion	-
Depository accounts	-
Net other postemployment benefits liability	-
Net pension liability	-
Other liabilities	-

Total noncurrent liabilities

-

Total liabilities

285,554

Deferred inflows of resources:

Service concession arrangements	-
Net pension liability	-
Net OPEB liability	-
Unamortized gain on debt refunding	-
Nonexchange transactions	-
Others	-

Total deferred inflows of resources

-

Net position:

Net investment in capital assets	11,620
Restricted for:	
Nonexpendable – endowments	-
Expendable:	
Scholarships and fellowships	-
Research	-
Loans	-
Capital projects	-
Debt service	-
Others	-
Unrestricted	1,772,131
Total net position	1,783,751

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.**Schedule of Revenues, Expenses, and Changes in Net Position**

Year Ended June 30, 2020

(for inclusion in the California State University)

Revenues:**Operating revenues:**

Student tuition and fees, gross 4,464,541

Scholarship allowances (enter as negative) -

Grants and contracts, noncapital:

Federal -

State -

Local -

Nongovernmental -

Sales and services of educational activities -

Sales and services of auxiliary enterprises, gross -

Scholarship allowances (enter as negative) -

Other operating revenues 146,675

Total operating revenues **4,611,216****Expenses:****Operating expenses:**

Instruction -

Research -

Public service -

Academic support -

Student services 1,887,835

Institutional support -

Operation and maintenance of plant -

Student grants and scholarships 2,502,258

Auxiliary enterprise expenses -

Depreciation and amortization 22,383

Total operating expenses **4,412,476****Operating income (loss)** **198,740****Nonoperating revenues (expenses):**

State appropriations, noncapital -

Federal financial aid grants, noncapital -

State financial aid grants, noncapital -

Local financial aid grants, noncapital -

Nongovernmental and other financial aid grants, noncapital -

Other federal nonoperating grants, noncapital -

Gifts, noncapital -

Investment income (loss), net 5,595

Endowment income (loss), net -

Interest expense -

Other nonoperating revenues (expenses) - excl. interagency transfers -

Net nonoperating revenues (expenses) **5,595****Income (loss) before other revenues (expenses)** **204,335**

State appropriations, capital -

Grants and gifts, capital -

Additions (reductions) to permanent endowments -

Increase (decrease) in net position **204,335****Net position:**

Net position at beginning of year, as previously reported 1,579,416

Restatements -

Net position at beginning of year, as restated **1,579,416****Net position at end of year** **1,783,751**

See independent auditors' report.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Other Information

June 30, 2020

(for inclusion in the California State University)

1 Cash and cash equivalents:

Portion of restricted cash and cash equivalents related to	-
All other restricted cash and cash equivalents	-
Noncurrent restricted cash and cash equivalents	-
Current cash and cash equivalents	1,592,817
Total	\$ 1,592,817

2.1 Composition of investments:

Investment Type	Current	Noncurrent	Fair Value
Money market funds	-	-	-
Repurchase agreements	-	-	-
Certificates of deposit	-	-	-
U.S. agency securities	-	-	-
U.S. treasury securities	-	-	-
Municipal bonds	-	-	-
Corporate bonds	-	-	-
Asset backed securities	-	-	-
Mortgage backed securities	-	-	-
Commercial paper	-	-	-
Mutual funds	-	-	-
Exchange traded funds	-	-	-
Equity securities	-	-	-
Alternative investments:			
Private equity (including limited partnerships)	-	-	-
Hedge funds	-	-	-
Managed futures	-	-	-
Real estate investments (including REITs)	-	-	-
Commodities	-	-	-
Derivatives	-	-	-
Other alternative investment	-	-	-
Other external investment pools	-	-	-
CSU Consolidated Investment Pool (formerly SWIFT)	328,238	-	328,238
State of California Local Agency Investment Fund (LAIF)	-	-	-
State of California Surplus Money Investment Fund (SMIF)	-	-	-
Other investments:			
	-	-	-
	-	-	-
	-	-	-
	-	-	-
	-	-	-
Total Other investments	-	-	-
Total investments	328,238	-	328,238
Less endowment investments (enter as negative number)		-	-
Total investments, net of endowments	\$ 328,238	-	328,238

See independent auditors' report.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Other Information

June 30, 2020

(for inclusion in the California State University)

2.2 Fair value hierarchy in investments:

Investment Type	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Asset Value (NAV)
Money market funds	\$ -	-	-	-	-
Repurchase agreements	-	-	-	-	-
Certificates of deposit	-	-	-	-	-
U.S. agency securities	-	-	-	-	-
U.S. treasury securities	-	-	-	-	-
Municipal bonds	-	-	-	-	-
Corporate bonds	-	-	-	-	-
Asset backed securities	-	-	-	-	-
Mortgage backed securities	-	-	-	-	-
Commercial paper	-	-	-	-	-
Mutual funds	-	-	-	-	-
Exchange traded funds	-	-	-	-	-
Equity securities	-	-	-	-	-
Alternative investments:					
Private equity (including limited partnerships)	-	-	-	-	-
Hedge funds	-	-	-	-	-
Managed futures	-	-	-	-	-
Real estate investments (including REITs)	-	-	-	-	-
Commodities	-	-	-	-	-
Derivatives	-	-	-	-	-
Other alternative investment	-	-	-	-	-
Other external investment pools	-	-	-	-	-
CSU Consolidated Investment Pool (formerly SWIFT)	328,238	-	-	-	328,238
State of California Local Agency Investment Fund (LAIF)	-	-	-	-	-
State of California Surplus Money Investment Fund (SMIF)	-	-	-	-	-
Other investments:	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
Total Other investments	\$ -	-	-	-	-
Total investments	328,238	-	-	-	328,238

2.3 Investments held by the University under contractual agreements:

	Current	Noncurrent	Total
Investments held by the University under contractual agreements			
e.g - CSU Consolidated Investment Pool (formerly SWIFT):	328,238	\$ -	328,238

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Other Information

June 30, 2020

(for inclusion in the California State University)

3.1 Composition of capital assets:

	Balance June 30, 2019	Reclassifications	Prior Period Additions	Prior Period Retirements	Balance June 30, 2019 (Restated)	Additions	Retirements	Transfer of completed CWIP/PWIP	Balance June 30, 2020
Non-depreciable/Non-amortizable capital assets:									
Land and land improvements	\$ -	-	-	-	-	-	-	-	-
Works of art and historical treasures	-	-	-	-	-	-	-	-	-
Construction work in progress (CWIP)	-	-	-	-	-	-	-	-	-
Intangible assets:									
Rights and easements	-	-	-	-	-	-	-	-	-
Patents, copyrights and trademarks	-	-	-	-	-	-	-	-	-
Intangible assets in progress (PWIP)	-	-	-	-	-	-	-	-	-
Licenses and permits	-	-	-	-	-	-	-	-	-
Other intangible assets:									
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
Total Other intangible assets	-	-	-	-	-	-	-	-	-
Total intangible assets	-	-	-	-	-	-	-	-	-
Total non-depreciable/non-amortizable capital assets	\$ -	-	-	-	-	-	-	-	-
Depreciable/Amortizable capital assets:									
Buildings and building improvements	-	-	-	-	-	-	-	-	-
Improvements, other than buildings	-	-	-	-	-	-	-	-	-
Infrastructure	-	-	-	-	-	-	-	-	-
Leasehold improvements	254,852	-	-	-	254,852	-	-	-	254,852
Personal property:									
Equipment	61,622	-	-	-	61,622	-	(7,747)	-	53,875
Library books and materials	-	-	-	-	-	-	-	-	-
Intangible assets:									
Software and websites	-	-	-	-	-	-	-	-	-
Rights and easements	-	-	-	-	-	-	-	-	-
Patents, copyrights and trademarks	-	-	-	-	-	-	-	-	-
Licenses and permits	-	-	-	-	-	-	-	-	-
Other intangible assets:									
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
Total Other intangible assets:	-	-	-	-	-	-	-	-	-
Total intangible assets	-	-	-	-	-	-	-	-	-
Total depreciable/amortizable capital assets	316,474	-	-	-	316,474	-	(7,747)	-	308,727
Total capital assets	\$ 316,474	-	-	-	\$ 316,474	-	(7,747)	-	\$ 308,727

See independent auditors' report.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Other Information

June 30, 2020

(for inclusion in the California State University)

Less accumulated depreciation/amortization: (enter as negative number, except for reductions enter as positive number)

Buildings and building improvements	-	-	-	-	-	-	-	-	-
Improvements, other than buildings	-	-	-	-	-	-	-	-	-
Infrastructure	-	-	-	-	-	-	-	-	-
Leasehold improvements	(225,713)	-	-	-	(225,713)	(21,040)	-	-	(246,753)
Personal property:									
Equipment	(56,758)	-	-	-	(56,758)	(1,343)	7,747	-	(50,354)
Library books and materials	-	-	-	-	-	-	-	-	-
Intangible assets:									
Software and websites	-	-	-	-	-	-	-	-	-
Rights and easements	-	-	-	-	-	-	-	-	-
Patents, copyrights and trademarks	-	-	-	-	-	-	-	-	-
Licenses and permits	-	-	-	-	-	-	-	-	-
Other intangible assets:									
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
Total Other intangible assets:	-	-	-	-	-	-	-	-	-
Total intangible assets	-	-	-	-	-	-	-	-	-
Total accumulated depreciation/amortization	(282,471)	-	-	-	(282,471)	(22,383)	7,747	-	(297,107)
Total capital assets, net	\$ 34,003	-	-	-	\$ 34,003	(22,383)	-	-	\$ 11,620

3.2 Detail of depreciation and amortization expense:

Depreciation and amortization expense related to capital assets	\$ 22,383
Amortization expense related to other assets	-
Total depreciation and amortization	\$ 22,383

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Other Information

June 30, 2020

(for inclusion in the California State University)

4 Long-term liabilities:

	Balance June 30, 2019	Prior Period Adjustments/Reclass ifications	Balance June 30, 2019 (Restated)	Additions	Reductions	Balance June 30, 2020	Current Portion	Noncurrent Portion
1. Accrued compensated absences	\$ 16,819	-	16,819	9,241	(2,333)	\$ 23,727	23,727	\$ -
2. Claims liability for losses and loss adjustment expenses	-	-	-	-	-	-	-	-
3. Capital lease obligations:								
Gross balance	-	-	-	-	-	-	-	-
Unamortized net premium/(discount)	-	-	-	-	-	-	-	-
Total capital lease obligations	\$ -	-	-	-	-	-	-	-
4. Long-term debt obligations:								
4.1 Auxiliary revenue bonds (non-SRB related)	\$ -	-	-	-	-	-	-	-
4.2 Commercial paper	-	-	-	-	-	-	-	-
4.3 Notes payable (SRB related)	-	-	-	-	-	-	-	-
4.4 Others:								
	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Total others	-	-	-	-	-	-	-	-
Sub-total long-term debt	\$ -	-	-	-	-	-	-	-
4.5 Unamortized net bond premium/(discount)	-	-	-	-	-	-	-	-
Total long-term debt obligations	-	-	-	-	-	-	-	-
Total long-term liabilities	\$ 16,819	-	16,819	9,241	(2,333)	\$ 23,727	23,727	\$ -

5 Capital lease obligations schedule:

	Capital lease obligations related to SRB			All other capital lease obligations			Total capital lease obligations		
	Principal Only	Interest Only	Principal and Interest	Principal Only	Interest Only	Principal and Interest	Principal Only	Interest Only	Principal and Interest
Year ending June 30:									
2021	-	-	-	-	-	-	-	-	-
2022	-	-	-	-	-	-	-	-	-
2023	-	-	-	-	-	-	-	-	-
2024	-	-	-	-	-	-	-	-	-
2025	-	-	-	-	-	-	-	-	-
2026 - 2030	-	-	-	-	-	-	-	-	-
2031 - 2035	-	-	-	-	-	-	-	-	-
2036 - 2040	-	-	-	-	-	-	-	-	-
2041 - 2045	-	-	-	-	-	-	-	-	-
2046 - 2050	-	-	-	-	-	-	-	-	-
Thereafter	-	-	-	-	-	-	-	-	-
Total minimum lease payments	\$ -	-	-	-	-	-	-	-	-
Less: amounts representing interest									-
Present value of future minimum lease payments									-
Unamortized net premium/(discount)									-
Total capital lease obligations									-
Less: current portion									-
Capital lease obligations, net of current portion									\$ -

See independent auditors' report.

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Other Information

June 30, 2020

(for inclusion in the California State University)

6 Long-term debt obligations schedule:

	Auxiliary revenue bonds (non-SRB related)			All other long-term debt obligations			Total long-term debt obligations		
	Principal	Interest	Principal and Interest	Principal	Interest	Principal and Interest	Principal	Interest	Principal and Interest
Year ending June 30:									
2021	-	-	-	-	-	-	-	-	-
2022	-	-	-	-	-	-	-	-	-
2023	-	-	-	-	-	-	-	-	-
2024	-	-	-	-	-	-	-	-	-
2025	-	-	-	-	-	-	-	-	-
2026 - 2030	-	-	-	-	-	-	-	-	-
2031 - 2035	-	-	-	-	-	-	-	-	-
2036 - 2040	-	-	-	-	-	-	-	-	-
2041 - 2045	-	-	-	-	-	-	-	-	-
2046 - 2050	-	-	-	-	-	-	-	-	-
Thereafter	-	-	-	-	-	-	-	-	-
Total minimum payments	\$ -	-	-	-	-	-	-	-	-
Less: amounts representing interest									-
Present value of future minimum payments									-
Unamortized net premium/(discount)									-
Total long-term debt obligations									-
Less: current portion									-
Long-term debt obligations, net of current portion									-

7 Transactions with related entities:

Payments to University for salaries of University personnel working on contracts, grants, and other programs	283,018
Payments to University for other than salaries of University personnel	3,356,272
Payments received from University for services, space, and programs	-
Gifts-in-kind to the University from discretely presented component units	-
Gifts (cash or assets) to the University from discretely presented component units	-
Accounts (payable to) University (enter as negative number)	(37,401)
Other amounts (payable to) University (enter as negative number)	-
Accounts receivable from University (enter as positive number)	88,541
Other amounts receivable from University (enter as positive number)	-

(for inclusion in the California State University)

Provide a detailed breakdown of the journal entries (at the financial statement line items level) booked to record each restatement:

		Debit/(Credit)
Restatement #1	Enter transaction description	-
		-
		-
		-
		-
		-
Restatement #2	Enter transaction description	-
		-
		-
		-
		-
		-

	Salaries	Benefits - Other	Benefits - Pension	Benefits - OPEB	Scholarships and fellowships	Supplies and other services	Depreciation and amortization	Total operating expenses
Instruction	-	-	-	-	-	-	-	-
Research	-	-	-	-	-	-	-	-
Public service	-	-	-	-	-	-	-	-
Academic support	-	-	-	-	-	-	-	-
Student services	178,032	67,775	44,119	-	-	1,597,909	-	1,887,835
Institutional support	-	-	-	-	-	-	-	-
Operation and maintenance of plant	-	-	-	-	-	-	-	-
Student grants and scholarships	-	-	-	-	2,502,258	-	-	2,502,258
Auxiliary enterprise expenses	-	-	-	-	-	-	-	-
Depreciation and amortization	-	-	-	-	-	-	22,383	22,383
Total operating expenses	\$ 178,032	67,775	44,119	-	2,502,258	1,597,909	22,383	4,412,476

ASSOCIATED STUDENTS, CALIFORNIA STATE UNIVERSITY, BAKERSFIELD, INC.

Other Information

June 30, 2020

(for inclusion in the California State University)

10 Deferred outflows/inflows of resources:

1. Deferred Outflows of Resources

Deferred outflows - unamortized loss on refunding(s)	-
Deferred outflows - net pension liability	-
Deferred outflows - net OPEB liability	-
Deferred outflows - others:	
Sales/intra-entity transfers of future revenues	-
Gain/loss on sale leaseback	-
Loan origination fees and costs	-
Change in fair value of hedging derivative instrument	-
Irrevocable split-interest agreements	-
	-
	-
	-
Total deferred outflows - others	-
Total deferred outflows of resources	\$ -

2. Deferred Inflows of Resources

Deferred inflows - service concession arrangements	-
Deferred inflows - net pension liability	-
Deferred inflows - net OPEB liability	-
Deferred inflows - unamortized gain on debt refunding(s)	-
Deferred inflows - nonexchange transactions	-
Deferred inflows - others:	
Sales/intra-entity transfers of future revenues	-
Gain/loss on sale leaseback	-
Loan origination fees and costs	-
Change in fair value of hedging derivative instrument	-
Irrevocable split-interest agreements	-
	-
	-
	-
Total deferred inflows - others	-
Total deferred inflows of resources	\$ -

Associated Students, California State University, Bakersfield, Inc.

Report to the Audit Committee

Year Ended June 30, 2020



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To assist you in your responsibilities as a member of the Audit Committee, this section summarizes the most significant conclusions reached and issues addressed during our audit of Associated Students, California State University, Bakersfield, Inc. for the year ended June 30, 2020.

Significant Conclusions and Issues

We have completed our audit and will issue our report, dated September 18, 2020, once accepted by the Committee. Based on our work performed:

- Our audit scope was in accordance with that communicated in our engagement letter dated April 16, 2020.
- We will render an unmodified opinion on the June 30, 2020 financial statements.
- We did not identify any conditions which we consider to be material weaknesses in internal controls.
- Audit areas designated as greater than normal risk have been addressed and resolved to our satisfaction, in the context of the overall fairness of the presentation of the financial statements.
- We received the full cooperation of management and staff throughout the audit and were kept informed as to developments and plans affecting our audit scope.

The following report includes required communications and additional information for the benefit of the Audit Committee.

September 18, 2020

To the Audit Committee
Associated Students, California State University, Bakersfield, Inc.

In planning and performing our audit of the financial statements of Associated Students, California State University, Bakersfield, Inc. (Organization) as of and for the year ended June 30, 2020, in accordance with auditing standards generally accepted in the United States of America, we considered Organization's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

This communication is intended solely for the information and use of management, Audit Committee, and others within the Organization, and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Aldrich CPAs + Advisors LLP

Aldrich CPAs + Advisors LLP

September 18, 2020

To the Audit Committee
Associated Students, California State University, Bakersfield, Inc.

We have audited the financial statements of Associated Students, California State University, Bakersfield, Inc. (Organization) for the year ended June 30, 2020, and have issued our report thereon dated September 18, 2020. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter dated April 16, 2020. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Organization are described in Note 1 to the financial statements. As described in Note 1, the Organization changed accounting policies related to contributions received and contributions made by adopting FASB Accounting Standards Update (ASU) 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958)* for the year June 30, 2020. Accordingly, management analyzed the provisions and concluded that no changes were necessary to conform with the new standard. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management's estimate of the depreciable lives for property and equipment is based on management's expected useful lives of those assets using IRS tables as guidelines. We evaluated the key factors and assumptions used to develop the depreciable lives for property and equipment in determining that it is reasonable in relation to the financial statements taken as a whole.

Management's estimate of the allocation of functional expenses is based on time and effort and other measures. We evaluated the key factors and assumptions used to develop the assumptions related to the allocation of functional expenses in determining that it is reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, the misstatements detected as a result of audit procedures and corrected by management were immaterial, either individually or in the aggregate, to the financial statements taken as a whole. The attached journal entries summarize the corrected misstatements of the financial statements.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated September 18, 2020. A copy of the letter is included for your reference.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This communication is intended solely for the information and use of management, Audit Committee, and others within the Organization, and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Aldrich CPAs + Advisors LLP

Aldrich CPAs + Advisors LLP

To: The Audit Committee

From: Aldrich CPAs + Advisors LLP

Date: September 18, 2020

Subject: Other Recommendations

During the course of our audit, we became aware of certain matters that provide an opportunity for strengthening internal controls and operating efficiency. Our comments and suggestions are summarized as follows:

Accrued Vacation

During course of the audit, it was noted that the Executive Director took 32 hours off while accruing 192 hours. We recommend increased use of vacation balance to help reduce the liability as well as aid in internal control strength. Having another team member perform duties while an employee is away can mitigate fraudulent behavior, including collusion.

Management's Response

The campus transitioned to virtual operation in March due to COVID-19. The Executive Director had limited support staff for vacation coverage. As a result, vacation use was limited. Increased use of vacation will occur more frequently in the new year.

Journal Entries

During the course of the audit, it was noted since switching to a virtual environment and using electronic journal entry forms without printing them out, macros are used in certain date fields, such as prepared and approved by, which update to the current date when the document is opened. We recommend the Organization remove macros on prepared and approved by dates to capture the accurate timeline of the entry through the process.

Management's Response

Management is addressing the macro issue.

Expenses

During review of expenses, it was noted the Organization did not accrue an expense for an annual contract (Open Presence), which is noted as AJE #5 on the Summary of Corrected Misstatements. We recommend the addition of contract review to the closing checklist so that any necessary accruals and expenses are not missed, even if an invoice is not received until after year-end.

Management's Response

Accounting has added the contract to its accounting checklist to ensure invoices are received, paid, or accrued timely.

Athletic Expense Transfers

As a result of audit procedures, it was noted that athletic expenses were transferred into the Organization via a transfer expense account, which is not reflective of the true nature of the expenses, which resulted in significant account variances and a large miscellaneous balance on the statement of functional expenses. For financial statement presentation purposes, we recommend reclassifying them based on the original type of expense (i.e. travel, meals, supplies, etc.). This will lead to more accurate budget to actual monitoring, internal expense tracking, and external reporting.

Management's Response

The California State University has specific accounting guidelines that must be followed to record accounting transactions between Campus and Auxiliaries. These athletic transactions were recorded in accordance with those guidelines.

This communication is intended solely for the information and use of management, Audit Committee, and others within the Organization, and is not intended to be and should not be used by anyone other than these specified parties.

SUMMARY OF CORRECTED MISSTATEMENTS

Account	Description	Debit	Credit
Adjusting Journal Entries JE # 1			
PBC - To record accrued vacation.			
601201	Management and Supervisory	16,637.00	
601300	Support Staff Salaries	7,090.00	
208901	Vacation Payable		23,727.00
Total		23,727.00	23,727.00
Adjusting Journal Entries JE # 2			
PBC - To reverse portion of expense accrual.			
201803	Manual AP Accruals	491.00	
660003	Supplies and Services		491.00
Total		491.00	491.00
Adjusting Journal Entries JE # 3			
PBC - To adjust for Campus portion of activity related to ASI.			
206701	Depository Account - Current	14,884.00	
206790	Depository Acct Invst Inc-Curr	13,950.00	
501101	ASB Fees	6,038.00	
206900	Contra Depository Account, Cur		29,277.00
508001	Inc fr CSU Consolidated Inv		5,595.00
Total		34,872.00	34,872.00
Adjusting Journal Entries JE # 4			
PBC - To reverse A/P accrual.			
201803	Manual AP Accruals	950.00	
201803	Manual AP Accruals	491.00	
606001	Travel-In State		950.00
660003	Supplies and Services		491.00
Total		1,441.00	1,441.00
Adjusting Journal Entries JE # 5			
To accrue expense for Open Presence contract.			
613001	Contractual Services	16,200.00	
201803	Manual AP Accruals		16,200.00
Total		16,200.00	16,200.00
Reclassifying Journal Entries JE # 101			
To reclassify athletics travel expense transfer to travel expenses.			
606002	Travel-Out of State	161,265.00	
660995	Expenses TFR other Agencies		161,265.00
Total		161,265.00	161,265.00

TREND AND RATIO ANALYSIS

A summary of key financial statement information is presented below:

Summary of Statements of Financial Position

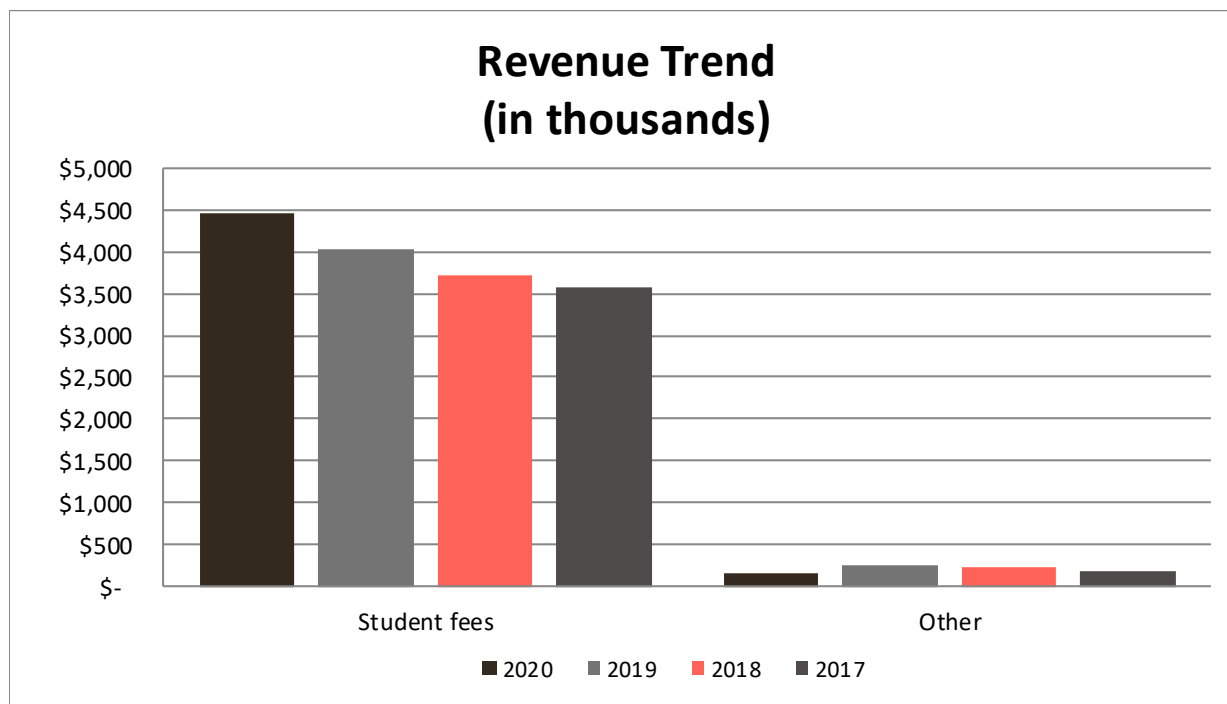
	<u>2020</u>		<u>2019</u>		<u>2018</u>		<u>2017*</u> (As Restated)					
ASSETS												
Cash	\$	1,592,817	76%	\$	1,274,613	72%	\$	1,368,942	84%	\$	1,883,972	85%
Investments		328,238	16%		254,823	14%		141,444	9%		227,892	10%
Accounts receivable, net		136,630	7%		213,721	12%		52,967	3%		48,469	2%
Property and equipment, net		<u>11,620</u>	<u>1%</u>		<u>34,003</u>	<u>2%</u>		<u>57,744</u>	<u>4%</u>		<u>76,722</u>	<u>3%</u>
Total Assets	\$	<u>2,069,305</u>	<u>100%</u>	\$	<u>1,777,160</u>	<u>100%</u>	\$	<u>1,621,097</u>	<u>100%</u>	\$	<u>2,237,055</u>	<u>100%</u>
LIABILITIES AND NET ASSETS												
Current liabilities	\$	285,554	14%	\$	197,744	11%	\$	270,687	17%	\$	924,841	41%
Net Assets		<u>1,783,751</u>	<u>86%</u>		<u>1,579,416</u>	<u>89%</u>		<u>1,350,410</u>	<u>83%</u>		<u>1,312,214</u>	<u>59%</u>
Liabilities and Net Assets	\$	<u>2,069,305</u>	<u>100%</u>	\$	<u>1,777,160</u>	<u>100%</u>	\$	<u>1,621,097</u>	<u>100%</u>	\$	<u>2,237,055</u>	<u>100%</u>

Summary of Statements of Activities

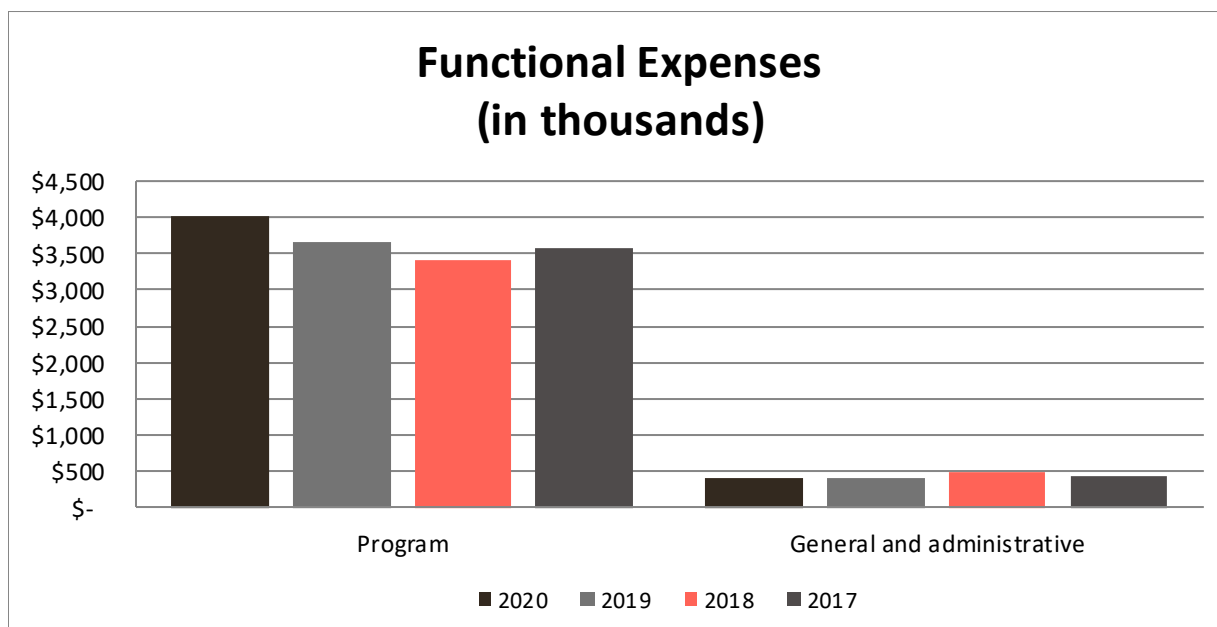
	<u>2020</u>		<u>2019</u>		<u>2018</u>		<u>2017*</u> (As Restated)	
Revenues:								
Student fees	\$	4,464,541 97%	\$	4,038,250 94%	\$	3,722,755 94%	\$	3,581,658 95%
Other		<u>152,270 3%</u>		<u>263,723 6%</u>		<u>219,995 6%</u>		<u>177,180 5%</u>
Total revenues		<u>4,616,811 100%</u>		<u>4,301,973 100%</u>		<u>3,942,750 100%</u>		<u>3,758,838 100%</u>
Expenses:								
Program services		4,017,103 91%		3,668,801 90%		3,417,909 88%		3,561,608 89%
General and administrative		<u>395,373 9%</u>		<u>404,166 10%</u>		<u>486,645 12%</u>		<u>436,639 11%</u>
Total expenses		<u>4,412,476 100%</u>		<u>4,072,967 100%</u>		<u>3,904,554 100%</u>		<u>3,998,247 100%</u>
Change in Net Assets	\$	<u>204,335</u>	\$	<u>229,006</u>	\$	<u>38,196</u>	\$	<u>(239,409)</u>

*2017 expense amounts have not been adjusted to reflect the reclassification of functional expenses.

Summary Revenue Trend



Summary of Functional Expenses





CSU Bakersfield

Business and Administrative Services

Financial Services

Mail Stop: 39 ADM
9001 Stockdale Highway
Bakersfield, California 93311-1022

(661) 654-2251
(661) 654-6031 FAX
www.csub.edu/bas/fiscal

September 18, 2020

Aldrich CPAs + Advisors LLP
7676 Hazard Center Drive, Suite 1300
San Diego, CA 92108

This representation letter is provided in connection with your audit of the financial statements of Associated Students, California State University, Bakersfield, Inc., which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related disclosures to the financial statements (collectively, the "financial statements"), for the purpose of expressing an opinion as to whether the financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement. An omission or misstatement that is monetarily small in amount could be considered material as a result of qualitative factors.

We confirm, to the best of our knowledge and belief, as of September 18, 2020, the following representations made to you during your audit.

Financial Statements


- 1) We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated April 16, 2020, including our responsibility for the preparation and fair presentation of the financial statements in accordance with U.S. GAAP.
- 2) The financial statements referred to above are fairly presented in conformity with U.S. GAAP.
- 3) We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
- 4) We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.
- 5) Significant assumptions we used in making accounting estimates, including those measured at fair value, are reasonable.
- 6) Related-party relationships and transactions have been appropriately accounted for and disclosed in accordance with U.S. GAAP.
- 7) All events subsequent to the date of the financial statements and for which U.S. GAAP requires adjustment or disclosure have been adjusted or disclosed.
- 8) The effects of all known actual or possible litigation, claims, and assessments have been accounted for and disclosed in accordance with U.S. GAAP.

- 9) Significant estimates and material concentrations have been appropriately disclosed in accordance with U.S. GAAP.
- 10) Guarantees, whether written or oral, under which the Organization is contingently liable, have been properly recorded or disclosed in accordance with U.S. GAAP.


Information Provided

- 11) We have provided you with:
 - a) Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements, such as records (including information obtained from outside of the general and subsidiary ledgers), documentation, and other matters.
 - b) Additional information that you have requested from us for the purpose of the audit.
 - c) Unrestricted access to persons within the Organization from whom you determined it necessary to obtain audit evidence.
 - d) Minutes of the meetings of the governing board or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 12) All material transactions have been recorded in the accounting records and are reflected in the financial statements.
- 13) We have disclosed to you the results of our assessment of the risk that the financial statements may be materially misstated as a result of fraud.
- 14) We have no knowledge of any fraud or suspected fraud that affects the Organization and involves:
 - a) Management,
 - b) Employees who have significant roles in internal control, or
 - c) Others where the fraud could have a material effect on the financial statements.
- 15) We have no knowledge of any allegations of fraud or suspected fraud affecting the Organization's financial statements communicated by employees, former employees, grantors, regulators, or others.
- 16) We have no knowledge of any instances of noncompliance or suspected noncompliance with laws and regulations whose effects should be considered when preparing financial statements.
- 17) We have disclosed to you all known actual or possible litigation, claims, and assessment whose effects should be considered when preparing the financial statements.
- 18) We have disclosed to you the names of all of the Organization's related parties and all the related-party relationships and transactions, including any side agreements.
- 19) The Organization has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 20) We are responsible for compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to us.
- 21) Associated Students, California State University, Bakersfield, Inc. is an exempt organization under Section 501(c)(3) of the Internal Revenue Code. Any activities of which we are aware that would jeopardize the Organization's tax-exempt status, and all activities subject to tax on unrelated business income or excise or other tax, have been disclosed to you. All required filings with tax authorities are up-to-date.
- 22) We acknowledge our responsibility for presenting the supplemental information in accordance with U.S. GAAP, and we believe the supplemental information, including its form and content, is fairly presented in accordance with U.S. GAAP. The methods of measurement and presentation of the supplemental information have not changed from those used in the prior period, and we have disclosed to you any significant assumptions or interpretations underlying the measurement and presentation of the supplementary information.
- 23) Net asset components are properly classified and, if applicable, approved.
- 24) Provisions for uncollectible receivables have been properly identified and recorded.

- 25) Expenses have been appropriately classified in or allocated to functions and programs in the statements of activities, and allocations have been made on a reasonable basis.
- 26) Deposits and investment securities are properly classified as to risk and investments are properly valued.
- 27) We have analyzed the accounting and reporting requirements and the Organization is required to follow FASB standards.
- 28) In regard to the nonattest services performed by you, we have—
- a) Assumed all management responsibilities.
 - b) Designated an individual (within senior management) with suitable skill, knowledge, or experience to oversee the services.
 - c) Evaluated the adequacy and results of the services performed.
 - d) Accepted responsibility for the results of the services.
- 29) We have implemented ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958)* during the audit period. We have implemented the new accounting standard in accordance with the transition guidance prescribed in the ASU. We have sufficient and appropriate documentation supporting all estimates and judgments underlying the amounts recorded and disclosed in the financial statements.

Signature: 

Queen King,
Associate Vice President – Financial Services &
Controller

Signature: 

Ilaria Pesco,
Executive Director – Associated Students, Inc.